

# SENIOR PEOPLE PROFESSIONAL

## Details of standard

This standard has options. Display duties and KSBs for:

All



### Occupation summary

This occupation is found in small, medium and large organisations which sit within any of the public, private or third sectors. Senior People Professionals are found in all industries and are a key component of virtually all types of business model where there is a workforce to support and manage.

The broad purpose of the occupation is to improve people practices in organisations in order to drive organisational performance and effectiveness. Senior People Professionals are the in-house experts in people, work and change. They champion the people agenda to create working environments and cultures that help get the best out of people, delivering great organisational outcomes.

In their daily work, an employee in this occupation interacts with a range of stakeholders across their organisation, creating medium to long-term value for a wide audience. In larger organisations, they may be part of a wider specialist team. They may also lead a team of HR/L&D/OD consultants/advisers. In smaller organisations, they might be solely responsible for the entire people agenda and report directly to the organisation lead. At this level, Senior People Professionals are ambassadors for their organisations and will typically have wide-ranging networks and need to interact with a wide range of internal and external senior stakeholders.

An employee in this occupation will be responsible for applying their knowledge and expertise to lead the design, implementation and evaluation of people policies and practices aligned to the needs of the organisation and its employees. They will be responsible for leading people projects and/or playing a key role in larger organisation-wide programmes, managing their own work with a high level of autonomy. Senior People Practitioners have to keep up to date with relevant legislation and regulation and make timely interventions to ensure their organisation's relations with its people are effective and compliant.

Senior People Professionals engage with a wide range of stakeholders, including developing and maintaining strong relationships with senior stakeholders to facilitate engagement on people issues. Keeping up to date with key trends and developments in the profession is critical to this occupation. Analysis of future workforce trends and providing insight around people analytics is an essential responsibility which enables Senior People Professionals to influence senior stakeholders and make recommendations for change. Senior People Professionals are increasingly responsible for seeking out, evaluating and utilising technology to deliver the people strategy. Typically, Senior People Professionals have some budget responsibility and will be expected to employ continuous improvement approaches to maximise the use of limited resources.

Senior People Professionals may specialise in either Human Resources (HR), Learning and Development (L&D) or Organisation Development (OD). This Apprenticeship Occupational Standard

takes a core and options approach. All apprentices will complete the core and must select the one most appropriate option to their role from HR, L&D and OD.

## Typical job titles include:

Senior People Professional

Senior HR/L&D Business Partner

Head of HR/L&D/OD

HR/L&D/OD Manager

People and Change Manager

Head of People Operations

Change Leader

Employee Experience Manager

Talent Manager

Senior HR/L&D/OD Consultant

## Core Occupation duties

### DUTY

**Duty 1** Lead the design, creation, implementation and review of people policies and practices aligned to the needs of the organisation, Critically evaluate a range of people practices to ensure fit for purpose and review as appropriate.

**Duty 2** Using critical analysis and evaluation of internal and external factors contribute to the development of the wider organisational people strategy and lead on the implementation of a workstream (e.g. HR/L&D/OD) relevant to the role.

**Duty 3** Manage and lead people projects and lead the people element of broader organisation wide projects and programmes. Critically analyse, interpret and evaluate complex information, concepts and problems to develop business cases for change and evaluate and apply appropriate change management methodologies.

**Duty 4** Assess both current and future workforce needs, building future capability and talent and actively contribute to the organisation's strategic workforce planning or talent management processes.

**Duty 5** Proactively develop and maintain relationships with senior stakeholders in order to communicate, engage, influence and challenge effectively in order to achieve the people strategy and represent the organisation externally.

### KSBS

K1 K3 K8

S1 S4 S9

B1 B3 B6 B7 B8

K3 K4 K8

S4 S5 S9

B2 B3 B6 B7 B8

K6 K11 K12

S7 S12 S13 S15

B1 B2 B3 B4 B6 B7 B8

K5 K7 K8 K9

S6 S8 S9 S10

B3 B7 B8

K3 K9 K10

S4 S5 S7 S10 S11 S14

B1 B2 B8

**DUTY****KSBS**

**Duty 6** Bring together the right people to ensure resource availability to drive sustained commercial success and value for people. Manage a budget and people metrics, review and forecast spend relating to the workforce.

K4 K7 K10

S3 S5 S8 S11

B6 B8

**Duty 7** Select and implement appropriate technology to deliver the people strategy, policy and practices, taking into account the risks, opportunities, impact and value of technology. Seek out, critically evaluate and utilise technologies to drive a continuous improvement approach.

K4 K5 K6

S5 S6 S7 S13

B6 B8

**Duty 8** Review and critically evaluate current and future trends to ensure organisation effectiveness and commercial awareness. Interpret people analytics to provide insight, make recommendations, and to influence senior stakeholders regarding organisation decisions.

K3 K4 K10

S4 S5 S11 S14

B2 B6 B8

**Duty 9** Proactively shape and drive the organisation's culture and role model the organisations core values and beliefs, creating working practices that reflect the organisation's culture, core values and beliefs.

K2 K8

S2 S9

B1 B3 B4

**Duty 10** Integrate diversity and inclusion into people and wider organisation approaches.

K2 K8

S2 S9

B1 B3 B4

**Duty 11** Proactively keep up to date with external trends and developments, both in the people profession and wider context (relevant to your role) and take responsibility for the development of other people professionals, managers and leaders, including providing coaching and mentoring where appropriate.

K5 K9

S6 S10

B5

**Duty 12** Keep up to date with and interpret relevant legislation and regulation, such as employment law, ethics, equality and diversity and critically evaluate relevant organisation people policies and practices to ensure compliance and mitigate risk.

K1 K6

S1 S7

B1

## Option Duties

---

## Senior Human Resources (HR) Professional duties

**DUTY****KSBS**

**Duty 13** Lead and advise on complex HR and employment issues & practices to mitigate risk and maximise effectiveness.

K1 K23 K24

S1 S14 S15 S26 S27

B1 B2 B3 B4 B7

**Duty 14** Create and sustain a positive employee relations climate to ensure the relationship between the organisation and its people is managed through its practices and relevant law.

K1 K2 K12 K23 K24

S1 S2 S12 S15 S26 S27

B1 B2 B3 B4

**Duty 15** Critically evaluate, develop and implement approaches to maximise employee engagement within the organisation.

K2 K8 K12 K21

S2 S9 S12 S15 S24

B3 B4 B6

**Duty 16** Champion, design and implement approaches to employee well-being across the organisation.

K2 K8 K12 K21

S2 S9 S12 S15 S24

B3 B4 B6

**Duty 17** Critically analyse, design and implement people reward strategies to attract, motivate and retain employees.

K3 K22

S4 S9 S25

B1 B6 B8

**Duty 18** Critically analyse and review approaches to managing performance across the organisation, design and implement changes where appropriate.

K1 K8 K9 K24

S1 S9 S10 S27

B2 B3 B6 B8

## Senior Learning & Development (L&D) Professional duties

**DUTY****KSBS**

**Duty 19** Critically analyse and evaluate the formulation and implementation of the learning and development strategy ensuring it is underpinned by the full learning cycle, ensuring the creation of an organisation learning culture that shapes and ensures continuing professional development. .

K4 K17 K19

S5 S20 S23

B5 B6

**DUTY**

**Duty 20** Critically evaluate, select and apply a range of approaches and processes to establish learning and development needs at an organisational, group/team, occupational and individual level in collaboration with relevant senior stakeholders.

**Duty 21** Critically evaluate a range of learning design theories, channels, methods and approaches in order to select the appropriate solutions which will meet organisation wide development needs.

**Duty 22** Initiate and drive an appropriate coaching and mentoring strategy and culture to enhance the effectiveness and capability of the organisations people. Critically analyse and develop the coaching and mentoring capability and capacity to ensure it drives performance and/or supports the culture of the organisation.

**Duty 23** Select and use complex or sophisticated facilitation techniques in order to facilitate complex events, development interventions and discussions to support senior colleagues, groups and teams to achieve a desired successful outcome.

**Duty 24** Design and implement appropriate evaluation strategies and methods to assess the effectiveness of learning plans and interventions.

**KSBS**

K3 K4 K18

S4 S5 S21

B2 B5 B6

K5 K17 K18 K19

S6 S20 S21 S23

B5 B6 B7

K2 K9 K17 K18

S2 S10 S20 S21

B4 B5

K17 K18 K20

S14 S20 S21 S22

B2 B3 B5

K4 K10 K17

S4 S11 S20

B5 B6 B7 B8

---

## Senior Organisation Development (OD) Professional duties

**DUTY**

**Duty 25** Critically evaluate overarching organisation strategy and establish organisation development needs through using a range of consulting processes, styles and diagnostic tools and methodologies.

**Duty 26** Lead the design, creation and review of a range of organisation development interventions in order to improve organisational effectiveness and performance.

**KSBS**

K2 K10 K12 K14

S2 S11 S12 S17

B4 B6 B7

K2 K6 K11 K15

S7 S13 S14 S16 S18

B3 B7 B8

**DUTY****KSBS**

**Duty 27** Actively measure organisation culture and critically analyse, select and implement different approaches to culture development.

K2 K6 K13

S2 S7 S16

B3 B4 B6 B7

**Duty 28** Apply models of systemic thinking to a range of people practices.

K1 K4 K5 K16

S5 S6 S19

B6 B7 B8

**Duty 29** Critically evaluate and implement appropriate organisation design structures to align with business needs and improve performance.

K2 K14

S2 S17

B1 B2 B4 B7 B8

**Duty 30** Critically evaluate and apply work design choices (who does what/how work is done).

K5 K6 K7 K14 K21

S7 S15 S17

B1 B3 B8

**KSBs****Knowledge**

**K1:** The employee lifecycle and the range of people practices that underpin it, including relevant regulation, compliance, governance and relevant law and how to develop policy in line with this.

**K2:** Organisational culture, theories and concepts, organisational behaviour, models and theories of human behaviour, ethics, values and beliefs.

**K3:** Business acumen, including organisational strategy creation, strategic planning tools (including business cases) and trends in the wider business context as well as drivers of organisational performance and methods of measuring organisational data. Knowledge of financial and commercial information and value for money principles.

**K4:** Methods of measuring value and impact and types of analytical tools relating to creating value for an organization as well as methods of evaluating opportunity costs including qualitative and quantitative metrics.

**K5:** Ways in which technology supports the delivery of people practice and enables collaboration and the risks, opportunities and impact of technology on ways of working, both in the wider organisation and in the people profession, including how social media fits with the organisational communication strategy.

**K6:** Change methodology and tools and the psychology and impact of change on the workforce and the organisation.

**K7:** The elements that make up strategic workforce planning, such as talent management, succession planning and resourcing.

**K8:** How to integrate diversity and inclusion into wider organisational approaches.

**K9:** Strategies, tools and techniques to build management, coaching and mentoring capability across the organisation.

**K10:** A range of consulting processes and styles as well as diagnostic tools appropriate to the role.

**K11:** How projects fit as part of wider programme management and how to use project management methodologies in order to deliver a project.

**K12:** Worker voice tools and approaches and how these potentially impact on worker engagement and performance.

**K13:** (OD) How to critically evaluate and apply models and measures of culture and behaviour in organisational development.

**K14:** (OD) Organisational design theories, principles, models, structures, good work design and job design.

**K15:** (OD) Organisation development theories, principles, models, tools, interventions and scenario planning.

**K16:** (OD) Essential concepts of systems thinking.

**K17:** (LD) How to critically evaluate and apply theories, concepts and the value of learning, coaching and mentoring cultures.

**K18:** (LD) The psychology of learning as well as current and future trends in adult learning and motivation and how to integrate into an organisations learning approach.

**K19:** (LD) Learning design principles and methods aligned to learning strategy.

**K20:** (LD) Complex facilitation techniques and when to use them.

**K21:** (HR) Strategies and drivers of employee well-being and engagement and how to integrate into wider organisation approaches.

**K22:** (HR) How to create remuneration and benefit approaches that are aligned to current and future organisation needs and market conditions such as equal pay.

**K23:** (HR) Employment law, (including associated case law), different theories and perspectives on employee relations and employee body relationships, and the implications on people policies and practices.

**K24:** (HR) The impact of performance management approaches and how performance management data can be used to drive improvement.

## Skills

**S1:** Design and implement a range of people policies, processes, approaches and practices in line with the organisations strategic plan, culture and values.

**S2:** Identify and recognise the interventions an organisation needs to create the desired culture and behaviours.

- S3:** Create and manage relevant budgets (for example HR and projects) and make balanced commercial decisions, recording them appropriately.
- S4:** Design and contribute to the formulation and shaping of the People strategy and ensure alignment to organisational strategy.
- S5:** Devise, analyse, interpret and offer insight into data and metrics and the insights they provide to the industry and organisation for the purpose of creating value.
- S6:** Evaluate, identify and where appropriate select a technological/digital solution that will enhance current ways of working.
- S7:** Question accepted practices and articulate the need for change, implementing change programmes where required (including diagnostics, options and methodologies).
- S8:** Develop and implement people plans and integrated people practices in line with organisational and people strategy.
- S9:** Ensure that people policies and practices are inclusive, recognising the impact on individuals and groups and supporting diversity.
- S10:** Develop the management, coaching and mentoring capabilities utilising appropriate tools and methodologies.
- S11:** Select and apply a range of consulting processes, styles and diagnostic tools appropriate to the role.
- S12:** Align and evaluate worker voice tools and approaches and drive forward the outputs.
- S13:** Select appropriate project management methodologies and resources in order to plan, lead and deliver complex projects (often as part of wider programmes) including the management of risk.
- S14:** Influence senior leaders in order to position the people strategy at the heart of the business and ensure it is considered when decisions are taken across the organisation. Manage complex relationships across multiple and diverse stakeholders, building trust and rapport with the ability to positively challenge. Lead beyond area of control/authority and influence, negotiate and use advocacy skills to build reputation and effective collaborations.
- S15:** Present complex information (which may include difficult messages) selecting channels that are tailored to the audience and can be clearly understood, including across the organisational boundaries, cultures and other disciplines.
- S16:** (OD) Select and apply organisation development models and measures and lead the implementation of different approaches to enable cultural development.
- S17:** (OD) Select, evaluate and apply appropriate design theories, principles, models, structures, for good work design and job design.
- S18:** (OD) Select, evaluate and apply appropriate organisation development theories, principles, models, tools (including scenario planning), to design and implement interventions.
- S19:** (OD) Apply appropriate systems thinking approaches to organisational development and design.
- S20:** (LD) Select, evaluate and apply appropriate theories and concepts to embed the value of learning, and to create a coaching and mentoring culture.



**S21:** (LD) Integrate appropriate current and future trends in adult learning and motivation into an organisation's learning approach, evaluating the effectiveness of the approach.

**S22:** (LD) Select and apply appropriate complex facilitation techniques to achieve the desired outcome.

**S23:** (LD) Select, evaluate and apply appropriate design principles and methods aligned to learning strategy.

**S24:** (HR) Select, evaluate and apply appropriate strategies to integrate employee well-being and engagement into wider organisation approaches.

**S25:** (HR) Select, evaluate and apply appropriate remuneration and benefit approaches which are aligned to current and future organisation needs and market conditions.

**S26:** (HR) Recognise, interpret and apply employment law, (including associated case law), and the implications on people policies and practices, ensuring the relationship between an organisation and its people is managed through transparent practices and relevant law whilst taking account of different theories and perspectives on employee relations.

**S27:** (HR) Select, evaluate and apply appropriate performance management approaches and use relevant data to drive improvement.

## Behaviours

**B1:** Role models ethical behaviour and practices and challenge decisions and actions that are not ethical.

**B2:** Demonstrates professional courage and influence by challenging constructively and confidently in the face of opposition and tailoring influencing techniques to gain buy-in.

**B3:** Makes a visible commitment to valuing people; demonstrate compassion and fairness and enable people to have a meaningful voice in decisions that impact them.

**B4:** Role models collaborative and inclusive working across organisational and cultural boundaries, driving diversity to achieve positive outcomes.

**B5:** Actively searches and creates opportunities to learn, sharing insights and future trends with others (internally and externally). Brings a reflective mind-set to experiences and learning to innovate and continuously improve performance.

**B6:** Assimilates evidence and ideas from multiple sources to identify themes and connections and gain insights on whole issues and their wider implications.

**B7:** Takes an adaptable, evidence based approach to decision making in the context of specific situations or environments.

**B8:** Applies a strategic and commercial mind-set to drive and enable change and create value for the organisation and its people.

---

## Qualifications

### English & Maths

Apprentices without level 2 English and maths will need to achieve this level prior to taking the End-Point Assessment. For those with an education, health and care plan or a legacy statement, the apprenticeship's English and maths minimum requirement is Entry Level 3. A British Sign Language

(BSL) qualification is an alternative to the English qualification for those whose primary language is BSL.

---

## Professional Recognition

This standard has professional recognition.

BODY	LEVEL
CIPD	Chartered Member

---

## Additional details

### Occupational Level:

7

### Duration (months):

36

### Review

This apprenticeship standard will be reviewed after three years

## Version log

VERSION	CHANGE DETAIL	EARLIEST START DATE	LATEST START DATE	LATEST END DATE
		Not set	Not set	Not set